

## Criteria for accepting new members to the SLO Farmers Cooperative

(These items are not listed in order of importance. That order is to be determined by the board members. Nor is list intended to be comprehensive.)

1. Is the Cooperative in need of the products supplied by the potential new member?
2. Is the potential new member in compliance with the membership standards of the cooperative?
3. Does this applicant hold current licenses needed for sales to the cooperative?
4. Does this applicant have the capacity to expand the sales potential of our cooperative?
5. Does this applicant have the ability to easily aggregate products with another cooperative member?
6. Does this applicant provide a service that the cooperative would benefit from?
7. Is this applicant willing to change plantings to fit the needs of our cooperative?
8. Is this applicant willing to accept that the cooperative will not be the exclusive source of sales for their products?
9. Does the applicant understand that the cooperative does not guarantee to be able to sell any nor all of their products from their farm?
10. Is this applicant reasonably close to another member of the cooperative so as to make aggregation of products easier?
11. Does the applicant grow a product that the cooperative's current members don't produce at this time and would the sales of this product enhance other product sales from our cooperative?
12. Is this applicant an associate member of our cooperative?
13. Are there some intangible items that makes this applicant a good fit for this cooperative or not a good fit?
14. Is the applicant willing to sign the Membership Agreement?
15. Is the applicant within the designated 17 county area of the SLO Farmers Cooperative?
16. Does the applicant have refrigeration or freezer storage capacity?
17. Does the applicant have hydro cooling capacity?
18. Is the applicant in compliance with Safe Food handling practices?
19. Is the applicant willing to supply food for sale by the Cooperative on a trial basis before acceptance as full members?